

# **FIRM OVERVIEW**

We are a leading provider of Remote Accounting Services based in India. We have years of experience providing Outsourcing & Offshoring Consulting for Accounting Industry, and we are dedicated to delivering high-quality services to clients from around the world.



KPO



Accounting & Bookkeeping **Outsourcing & Offshoring Consulting** 

Transparency, accuracy, and efficiency - our hallmarks!



### **About Company**

Welcome to our virtual accounting services and outsourcing firm based in India! We are a team of dedicated professionals with years of experience in providing high-quality accounting and financial services to clients around the globe.



At our firm, we pride ourselves on our ability to offer customized solutions to meet the unique needs of each of our clients. Whether you are a small business owner or the CFO of a large corporation, we have the expertise and knowledge to help you navigate the complex world of accounting and finance.

Our team is made up of highly skilled professionals with a passion for delivering exceptional results. We work closely with each of our clients to understand their specific needs and goals, and then tailor our services to meet those needs. Our commitment to quality and attention to detail ensures that our clients receive accurate and timely financial information that they can trust.



## Knowledge Process Outcoucing

"Your finances, our expertise!"



In addition to our accounting and financial services, we also offer outsourcing and offshoring consulting services. We can help you streamline your operations, reduce costs, and improve efficiency by leveraging the benefits of outsourcing and offshoring.

# The Table of Contants



#### 01 Mission

At Virtuac, our mission is to provide high-quality virtual accounting and bookkeeping services to clients from around the world. We are dedicated to helping our clients stay on top of their finances and achieve their business goals.

#### 02 Our Services

At Virtuac, we specialize in Accounting and bookkeeping, Financials Reporting, Financial Analysis, Taxation, Payroll and Other KPO services for small and medium-sized businesses. startups, and entrepreneurs. Our services are accurate, efficient, and cost-effective.



#### 03 Pricing Models

We offer the flexibility to choose pricing models depending upon how they may benefit your business. Each pricing model offers unique advantages and considerations, depending on your needs, budget, and goals.



# Mission

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Our mission is to provide high-quality, reliable, and customized accounting, financial, outsourcing, and offshoring services to our clients around the world. We aim to help our clients achieve their financial goals and objectives by providing accurate and timely financial information, reducing costs, and improving efficiency.

# Vision

Our vision is to be a leading provider of virtual accounting, financial, outsourcing, and offshoring services in India and around the world. We strive to build long-term relationships with our clients and to be a trusted partner in their financial success. We aim to be recognized for our commitment to excellence, quality, and customer satisfaction, and to make a positive impact on the communities in which we operate.

# **Business Services**

Accounting | Outsourcing & Offshoring Consulting | KPO

At our firm, we are committed to providing our clients with the highest level of service and support. We understand that every business is unique, which is why we take a customized approach to our services, tailoring them to meet the specific needs of each client. Whether you are a small business owner or a large corporation, we have the expertise and knowledge to help you achieve your financial goals and objectives.



#### Accounting and Bookkeeping

Our team of experienced accountants and bookkeepers can help you manage your day-to-day financial transactions. maintain accurate financial records. and prepare financial reports that give you a clear picture of your business's financial health.



#### **Financial Analysis** and Reporting

We provide comprehensive financial analysis and reporting services that can help you make informed decisions about your business. Our reports provide detailed insights into your business's financial performance, allowing you to identify areas of strength and weakness and make data-driven decisions.



We offer a range of taxation services, including tax planning, compliance, and preparation of tax returns. Our tax experts stay upto-date with the latest tax laws and regulations to ensure that you are always in compliance and taking advantage of any available tax benefits.

**Taxation Services** 



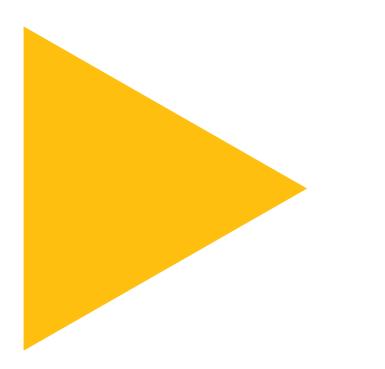
#### **Outsourcing and Offshoring Consulting**

We offer outsourcing and offshoring services that can help you reduce costs and improve efficiency. Our team can handle a wide range of tasks, including data entry, payroll processing, and customer support, allowing you to focus on core business activities.



# Roles - Accounting Domain

We have the Proficient talent pool with great expertise in Accounting & Bookkeeping, Taxation, Payroll Processing, Financial Analysis & other processes specific task. Here are the common roles we offer to our client for their accounting requirements.





Accounts Payables Specialist



**Payroll Specialist** 





Accounts Receivables Specialist



**Tax Specialist** 



Cost Accountant

Accountant



Accounts Manager



Virtual CFO



**Financial Analyst** 



Requirement Specific

# **Pricing Models**

for Full-Time Employees (FTEs)

We offer the flexibility to choose pricing models depending upon how they may benefit your business. Each pricing model offers unique advantages and considerations, depending on your needs, budget, and goals. Apart from these 3 models, we offer the Combinations of these models according the client's need.

### **01** Monthly Retainer

We offer a fixed monthly fee for a full-time employee to work exclusively for the client. This model is suitable for clients who need ongoing support and want to have a dedicated employee to handle their accounting tasks. With this model, we offer a set number of hours per week or per month, and the client can allocate the work based on their needs.





In this model, we offer a flat fee for a full-time employee to work on a specific project or task for a set period of time. This model is suitable for clients who need a specific project completed, such as implementing a new accounting system or conducting a financial audit. With this model, we estimate the amount of time and resources needed to complete the project and set a fee accordingly.



### 02 Hourly Rate

We offer an hourly rate for a full-time employee, where the client pays only for the hours worked. This model is suitable for clients who need occasional assistance with their accounting tasks, but not enough to warrant a fulltime employee. With this model, we set an hourly rate that reflects the level of expertise and experience of the employee.



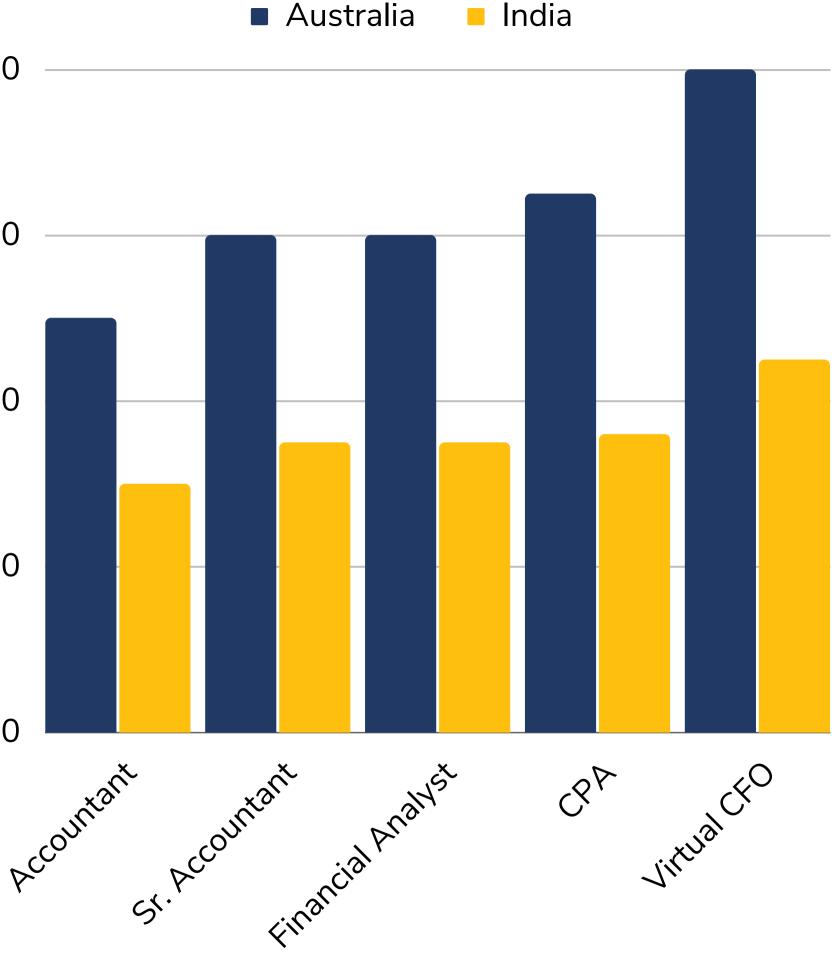
## Avg. Cost in Australia vs Outsourcing to India

India has a highly skilled and educated workforce, with a large pool of professionals in areas such as accounting, finance, and information technology. Labor costs in India are generally lower than in many other countries, which can translate into lower costs for outsourcing services. Additionally, outsourcing can help businesses avoid the costs of office space, equipment, and other overhead expenses associated with hiring in-house staff.

- 40-60% Overall Cost Saving Data source internet.
- Actual cost may vary

The amount of cost savings that can be achieved through outsourcing from India depends on several factors, including the specific services being outsourced, the size and complexity of the business process, and the level of expertise required.

# 80,000 60,000 40,000 20,000 0



Our outsourcing services can help our clients in a variety of ways. Firstly, outsourcing can lead to significant cost savings, as it eliminates the need to hire and train staff, purchase software and equipment, and cover other overhead costs. Secondly, outsourcing can improve efficiency and productivity, as our team of experts uses the latest tools and technologies to streamline processes and deliver results more quickly. Thirdly, outsourcing can provide access to specialized expertise that our clients may not have in-house, such as advanced accounting knowledge or technical skills. Overall, our outsourcing services are designed to help our clients run their businesses more efficiently, effectively, and profitably.



# What separate us from the Competition

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#### Knowledge Management System

We create a Library for all the training material and the SOPs we created for our Clients, for easy & smooth knowledge transfer or download..

#### Flexible Pricing Models

Flexible pricing models as per the task or roles requirenments.

#### Zero or Less Tools Trainings

We provide the trainings on all the basic tools and the ERP Software to our every employees and creating a training platform.

#### Flexibility to Choose your Team



We offer clients the flexibility to choose their team from the Shortlisted resumes, as per their requirements.

#### **Process Automation Experts**

Our process automation experts helps the businesses to automate the manual tasks and standardize the processes.

#### **Cluster-Head System**

We assign Cluster-Heads on every group of 4-6 Employees, for handling the escalations and reporting.

## SVirtual Accounting made Simple -

# Let's get started!

www.virtuac.com

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Thank You!

